

# RAPID SETUP FOR ORACLE CRM ON DEMAND



THE WORLD'S MOST  
COMPREHENSIVE CRM  
ON DEMAND SOLUTION

- Easy to use
- Fast to deploy
- Powerful analytics
- Built-in contact center
- Prebuilt industry solutions
- Embedded sales, marketing, and service best practices

*Rapid Setup for Oracle CRM On Demand is an economical implementation offering designed for small implementations of less than 50 users, with simple business requirements and limited time and resources available to spend on planning and deployment. With the experience gained from successfully deploying more than 4.6 million CRM users, our certified experts can get your organization up and running quickly and efficiently with Oracle CRM On Demand.*

## **Start-to-Finish Implementation**

You want your organization deployed on Oracle CRM On Demand as soon as possible so that you can start making the most of your CRM investment. Your business requirements are straightforward, yet you do not have the time or resources to manage your own implementation.

At Oracle, we understand that every customer has different requirements and goals and have therefore developed a portfolio of implementation packages to reflect different customer needs. Rapid Setup for Oracle CRM On Demand is an efficient implementation service led by experienced Oracle consultants who manage the set up of your new CRM solution from start to finish. We handle every step of the process, using our proven and highly-effective implementation methodology, while partnering with you to ensure that your business requirements are identified and built into your CRM application.

## **Rapid Deployment, Rapid Return on Investment**

With smaller deployments, every employee has multiple roles and responsibilities. The more time staff spends on implementation project work, the less time they have to focus on their day-to-day obligations. In addition, drawn out implementations delay the benefits of a CRM investment anticipated by management and end-users alike.

With Rapid Setup, we target getting your organization live on Oracle CRM On Demand as soon as possible while still meeting your business requirements. This economical implementation package provides customers with basic project management, requirements gathering, system configuration, data import, system validation, and end-user training – all managed by a certified Oracle expert. With more than 14 years of experience successfully deploying CRM, our consultants can effectively drive your implementation to completion, ensuring that Oracle CRM On Demand is deployed right the first time and on schedule.

## KEY FEATURES

### OVERVIEW

- Start-to-finish implementation
- Proven, cost-effective, and rapid implementation methodology
- Aligns business requirements with your Oracle CRM On Demand deployment
- Administered and managed by certified Oracle CRM implementation experts

### FEATURE LIST

- Kickoff meeting
- Project Management
- Requirements assessment
- User role setup
- Sales process configuration
- Configuration workbooks
- Data import
- System Validation
- End user training

### BENEFITS

- Speeds time to value
- Increases productivity and effectiveness of your customer-facing teams
- Improves user adoption
- Leverages Oracle Experts to ensure a successful CRM deployment

### Led by Experts

Reduce the risk of a drawn out implementation by using professionals who, through their experience with Oracle CRM On Demand, manage highly-efficient and rapid CRM deployments.

Let Oracle handle your organization's implementation, as we have done for thousands of other companies. With Rapid Setup for Oracle CRM On Demand, you can be assured that our team of certified consultants understands the needs of your organization and will work closely with you to expedite the implementation process. Our consulting professionals are devoted exclusively to the Oracle CRM On Demand product line.

### The Oracle Advantage

Benefit from the experience and efficiency that only Oracle consultants can provide. With Rapid Setup for Oracle CRM On Demand, a certified Oracle expert manages your entire implementation. The Oracle team's success is measured by your success. For more information on Oracle's Oracle CRM On Demand, call +1.866.906.7878 or visit [www.oracle.com/crmondemand](http://www.oracle.com/crmondemand).

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